



Evolution Foods maximizes operational efficiency and growth with an integrated ERP

Founded in 2006 in Shrewsbury, UK, Evolution Foods has been a leader in the retail-packed dried fruit and nuts business in Britain for ten years. Their rapid growth is fuelled by a passion for trading and quality food, supplying a diverse range of dried fruits, nuts, and seeds to major UK retailers. With ambitious plans, they aim to continue expanding and reaching new heights.

To support their expansion and manage increasing demands, Evolution Foods recognised the need for an Enterprise Resource Planning (ERP) system. This strategic move was essential to streamline their operations, enhance efficiency, and maintain their commitment to quality as they scale their business.



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Evolution Foods enhances business efficiency and growth with SAP Business One

Before: Challenges and opportunities

- The company was growing and needed a more robust solution to manage its operations, one that could support this growth without security issues and system blockages
- The old solution, based on an American version, did not meet the company's needs, particularly regarding UK tax requirements
- Frequent failures in the inventory module and the inability for multiple users to work simultaneously on the old system caused business interruptions

Why SAP and Signum

- SAP Business One is a robust, stable, and reliable solution that supports the company's growth
- Signum has a deep understanding of the business and expertise in the food sector, making them capable of effectively resolving any operational issues
- ProcessForce addon from Signum also provides essential functionalities for efficient operations

After: Value-driven results

- Ability to monitor raw material costs and implement batch costing, significantly enhancing margin control, crucial for a high-volume, low-margin business
- Efficient management of a portfolio of over 800 products, varying in origins, sizes, and packaging
- Capability to generate precise analytics aids informed strategic decision-making, optimising operations and driving continuous growth
- Operational efficiency achieved with SAP Business One and the ProcessForce addon enabled scalable business growth with fewer resources

"Implementing SAP Business One alongside ProcessForce has been transformative for our company. It's not just about managing growth efficiently; it's about enhancing our ability to monitor margins, streamline operations, and meet the stringent requirements of our industry. It's a solid foundation that has enabled us to scale effectively and sustainably."

Mike Alexander, Financial Director at Evolution Foods

2 million

packs produced per week

Impressive growth

from £6 million to £100 million over the last 13 years

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Evolution Foods

UK

<https://www.evolutionfoods.co.uk/>

Industry

Food & Beverages

Products and services

Dried Fruit and nuts

Employees

360

Revenue

100M £

Featured solutions

SAP Business One with ProcessForce app